

# Supplementary Information

26 February 2002



# **Computershare Corporate Milestones**

- **1978** Founded as a specialist in stock transfer agent software. Gains reputation for innovative solutions to managing the registration of publicly traded stock.
- **1980s** Roster of client companies acting as their own transfer agents steadily expands.
  - Growth is driven by Computershare's economies of scale as businesses find share registration is too costly to run in-house.
- **1987** Accounting giant KPMG becomes a client in Australia and New Zealand.
- **1988** Coopers & Lybrand becomes a client in Australia and New Zealand.
- **1992** Ernst & Young become a client in Australia and New Zealand.
- **1994** Lists on Australian and New Zealand stock exchanges. Capitalization A\$36 million.
- **1995** Opens London office. Secures Australian listings on London Stock Exchange as clients.
  - Expands products and services by acquiring 49% of FMSC, proprietary technology and software, to serve exchanges, regulators, brokers and other market participants.
- Acquires transfer agency businesses of clients KMPG and Ernst & Young in Australia and New Zealand, which were using Computershare's proprietary system, SCRIP, designed to manage share registration.
  - Allied Irish Bank becomes UK bureau client
  - Acquires remaining 51% of FMSC, renamed Computershare Systems Limited
- **1998** Acquires Royal Bank of Scotland's transfer agency business.
  - Acquires Consolidated Share Registrars and Optimum Registrars, both in South Africa.
  - Acquires transfer agency business of Allied Irish Bank of Ireland & CMG Registrars of Ireland. These
    were merged to form Computershare Registry Services in Ireland.
- **1999** Acquires 50% stake in Central Registration of Hong Kong. HSBC also holds 50%.
- **2000** Enters North America by acquiring the transfer agency businesses of Harris Bank in Chicago and the Trust Company of the Bank of Montreal.
  - Acquires Montreal Trust's Canadian stock transfer and corporate trust businesses.
  - Enters several alliances, including one to develop a screen-based trading system for equity options and derivatives with the Pacific Stock Exchange.
  - Buys Ci Ltd., print and mail, in Australia and UK; renames it Computershare Document Services.
  - Acquires the employee stock purchase plan business of Merrill Lynch, USA's largest.
  - Union Alliance Holdings takes a 15% stake in South African operations, positioning Computershare as preferred provider of transfer agency services there.
  - Acquires Citywatch Ltd. from Reuters, UK's leading institutional shareholder analysis business.



- Garban-Intercapital, world's largest broker in interest rate swaps market, agrees to use Computershare's screen-based trading technology.
  - Acquires remaining 50% of Central Registration of Hong Kong Ltd. From HSBC.
  - Acquires Financial Data Concepts, a USA-based market data and analytics company.
  - Buys RPC PlanManagers, an Australian employee share plan management specialist.
  - Opens Investor Centre outside Melbourne with links to the UK and USA, giving shareholders 24-hour global coverage.
  - Buys BT Registries in Australia and New Zealand, further boosting market share.
  - Signs strategic services agreement with Citibank Agency & Trust to provide corporate action services
  - Acquires Mercantile Registrars in South Africa further strengthening South African equity, registry and custody business
  - Signs agreement with Deutsche Börse to form a joint venture to provide registry and related services to the German equities market.
  - Computershare's SMARTS Market Surveillance system goes live in the Singapore Exchange and Singapore Monetary Authority.
- **Today** A leading financial services and technology provider for the global securities industry, providing services and solutions to listed companies, investors, employees, exchanges and other financial institutions.
  - The largest and only global transfer agent, managing more than 68 million shareholder accounts for 7,500 corporations in ten countries on five continents.
  - Provides sophisticated trading technology to financial markets in each major time zone.
  - Employs more than 5,000 people worldwide with a dedicated technology staff of 500.

<u>GLOSSARY NOTE</u>: The term "transfer agent" is the generic term used in the United States and Canada to describe the manager that registers the shares of publicly traded companies. In Australia, the United Kingdom, and New Zealand, the term is "share registry." In South Africa, it is "transfer secretary."



## COMPUTERSHARE LIMITED BOARD MEMBER PROFILES

#### Sandy Murdoch, Chairman

Sandy Murdoch has been Chairman of Computershare since listing in 1994. Prior to his association with Computershare, Mr Murdoch was Chief Executive of Linfox Transport Group for twelve years. His experience also includes five years with merchant bank Chase NBA Group Limited in corporate finance and lending. Mr Murdoch is also Chairman of CPI Group Limited, ERG Limited and Q-Vis Limited.

#### Peter Griffin, Deputy Chairman and Non-Executive Director

Peter Griffin is a Director of NM Rothschild Australia Holdings Pty Limited group of companies. He is also a Director of Just Jeans Group Limited and Grand Hotel Company Ltd. Mr Griffin has had over 35 years experience in investment banking, both as founding partner of one of the senior Australian stockbroking firms and as Chief Executive of one of the leading investment groups in Australia.

#### Chris Morris, CEO and Managing Director

Chris Morris became Managing Director of Computershare in 1990, having been a founding member since the company's establishment in 1978. He has extensive knowledge of the securities industry and its user requirements and is responsible for ensuring that the company's software and hardware are at the forefront of industry requirements.

### Tony Wales, Non-Executive Director

Tony Wales commenced employment with Computershare in a full time capacity in 1990, having acted as its Financial Advisor and Non-Executive Director since 1981. Mr Wales was an Executive Director of Computershare between 1990 and September 2001. Mr Wales is now a Non Executive Director of Computershare Limited and Chairman of the Risk and Audit Committee. Mr Wales has a detailed understanding of the industry and, in his time as Finance Director, has played a major role in negotiations and in the due diligence process for all our major acquisitions throughout the period.

#### Penny Maclagan, Executive Director/Chief Technology Officer

Penny Maclagan was appointed to the board as an executive director in May 1995. Ms Maclagan has extensive knowledge and understanding of the securities registration industry from both a business and systems perspective. She is Managing Director of Computershare Technology Services. In her role as Managing Director of Computershare Technology Services, Penny is responsible for planning, developing and executing technology across the world in support of our global strategy.